

# BEST IN ERP

نظام تخطيط موارد المؤسسات

odoo





# BEST IN ERP

01

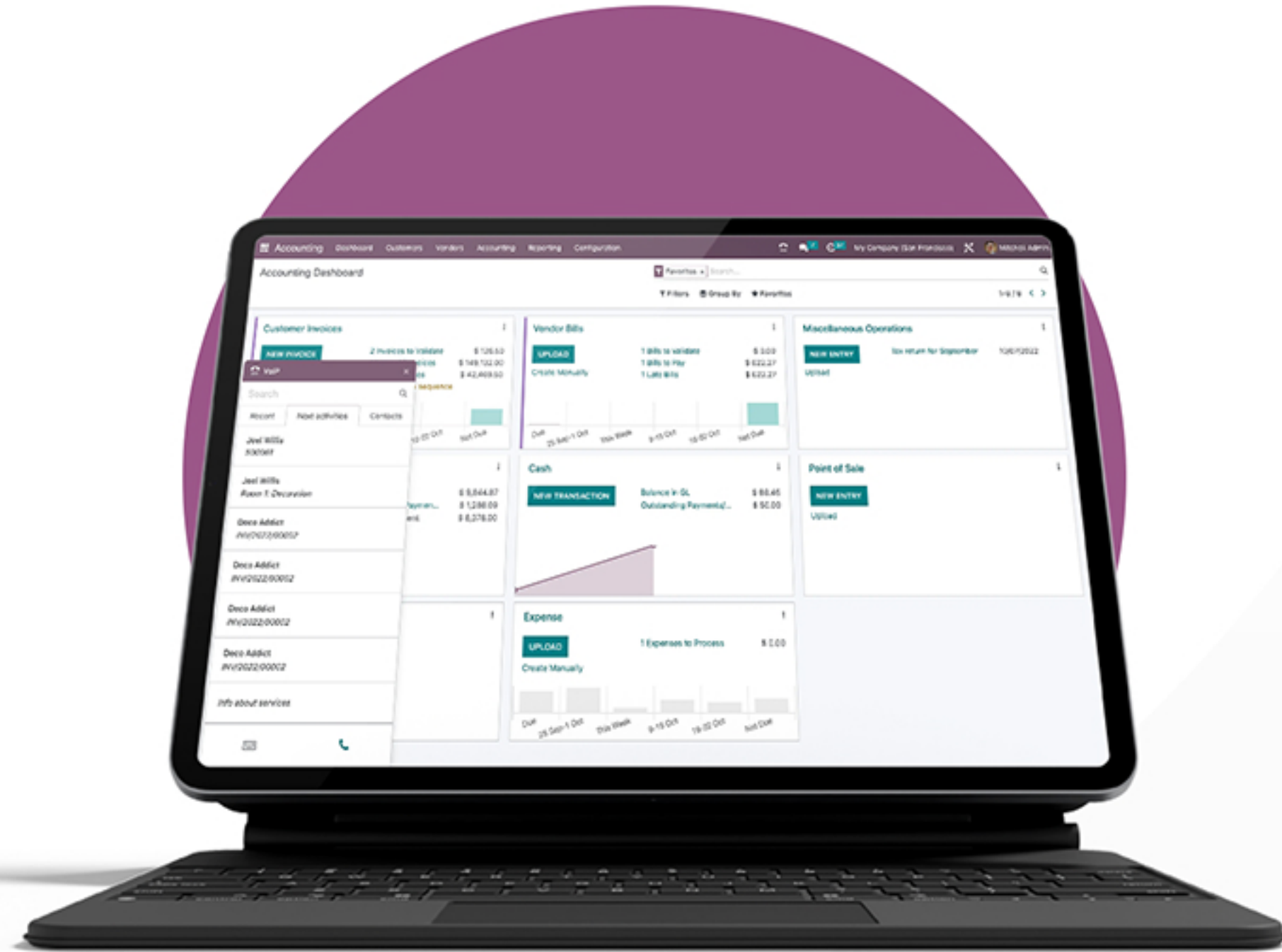
Enterprise resource planning systems (ERP Systems) help manage daily business activities, such as: accounting, purchases, sales, stores, warehouses, project management, and other activities.

Enterprise Resource Planning (ERP Systems) has become one of the necessary programs to improve the performance of any company, as these programs facilitate the process of completing tasks successfully thanks to the integrations that they allow between tasks, and the (Best in ERP) system is one of the most important resource planning programs, because of its competitive advantages over other systems.

## What is (Best in ERP) system ?

The (Best in ERP) system is one of the important resource planning systems for companies, as it provides an integrated set of tools to assist in the performance of your company's business, and the system also provides digital solutions for business owners in order to facilitate the expansion process.

The (Best in ERP) system is characterized by being an extension of the global open source Odoo system, which contributed to its development, as the company was able to benefit from the experiences of business owners, in addition to a large number of developers to reach an integrated version of the system, which benefits all establishments of all sizes. This confirms the quality of the system for medium and small companies



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# SYSTEM ADVANTAGES

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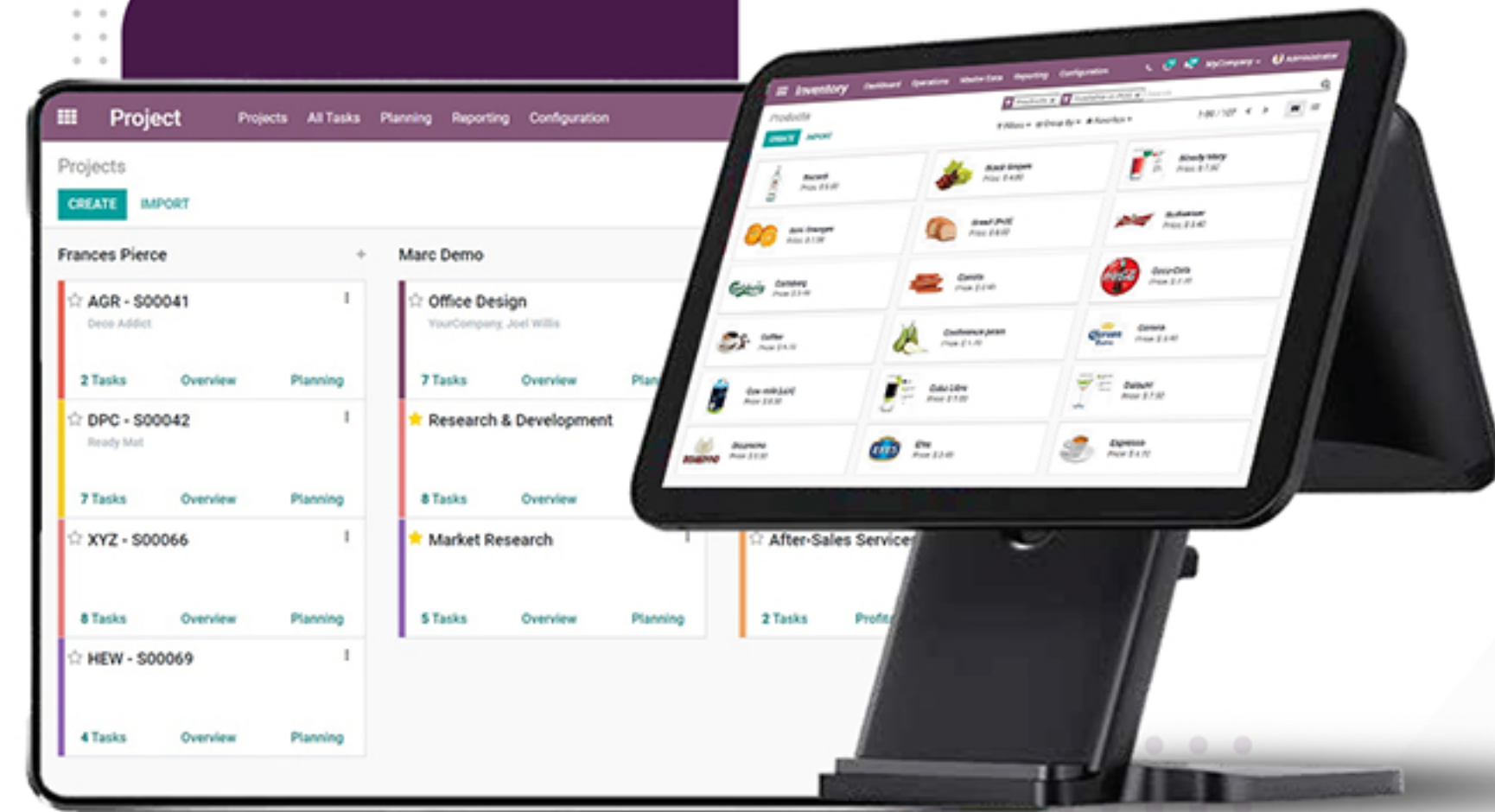
The (Best in ERP) system offers many features that help improve the business of companies and small and medium enterprises, as the system helps in adjusting resource planning and business automation. Among the most important additional features that the system has:

## Conforms to the requirements of the Zakat, Tax and Customs Authority

The (Best In ERP) system is characterized by achieving all the requirements of the first stage of electronic invoicing provided by the Zakat, Tax and Customs Authority, and is also one of the first systems to fulfill the requirements of the second stage

## Improved selling procedures

(Best in) has developed many applications that are useful in various fields to enhance sales operations, such as points of sale and customer relationship management, and accelerate the sales process by adopting digital signature techniques, which speeds up the communication process to achieve greater revenues.



## The ability to integrate with widely used applications

The (Best in ERP) system can be linked with a group of frequently used applications such as WhatsApp, Google Maps, eBay, Amazon.com. This makes the (Best in ERP) system the preferred choice for many shop and project owners, in order to develop their business easily



## Field Of Using

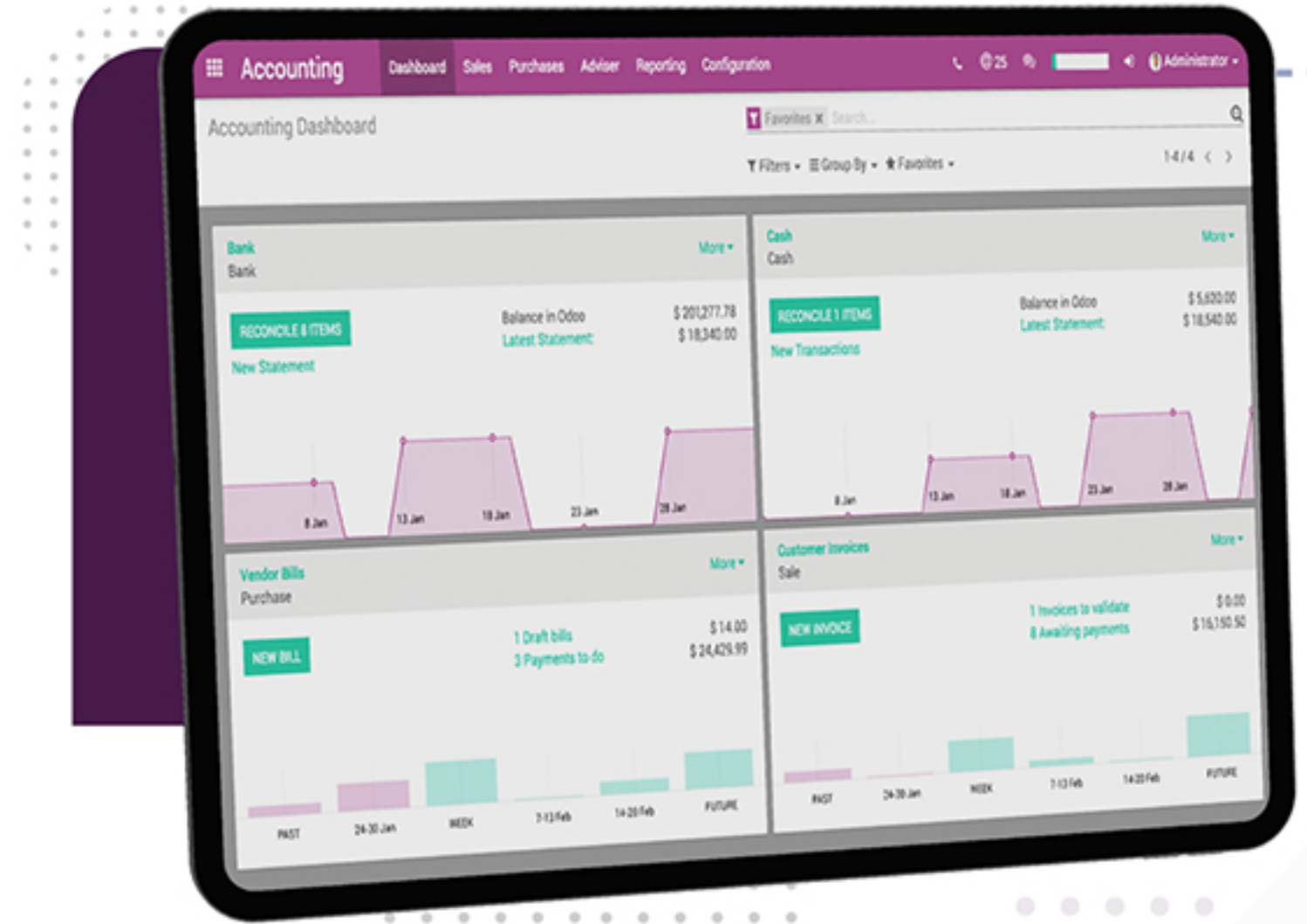
There are many uses that can be benefited from in the (Best in ERP) system, as these uses include financial and accounting systems, project management, content management, contracts, and many others.

## simplifying procedures

Inventory, material and purchasing tools help streamline task performance, improving efficiencies resulting from improved inventory management and warehousing methods. The (Best in ERP) system also helps simplify procedures, by creating worksheets that are useful for tracking operations in real time, and generating the necessary quality notices to

## Use of interfaces

The (Best in ERP) system deals in a flexible manner with all components through a limited set of interfaces that can be moved between easily, while many competing programs use a larger number of complex interfaces that are difficult to deal with to perform the required tasks.



## Subsystems

The (Best in ERP) system is characterized by a variety of sub-systems that can be integrated with each other to achieve a specific goal that the company seeks.



# Services provided by the system

04

## BEST IN ERP

### The Sales

The sales module in the Odoo system (Best in) is characterized by many advantages, it helps to manage buying and selling operations in an integrated and effective manner.

Among the features offered by this module: creating quotes and issuing invoices

(Conformity and approved by the Zakat, Tax and Customs Authority) and manage orders and shipments, and it also includes tools for managing prices, discounts and taxes.

Also, the sales module in the Odoo system includes detailed reports on buying and selling operations, which makes it easier for the user to conduct analyzes and make decisions regarding business management.

Customers

Sales teams

Quotations

Delivery orders

Sales invoices

Credit notes

Customer bonds

### Purchases

The purchases module in the Odoo system (Bestin) provides many advantages, as it helps to organize the purchasing process and manage suppliers effectively.

It also allows users to create and track purchase orders, issue purchase invoices, and manage inventory. Also, it helps improve

The company's relationship with suppliers through periodic updates on the status of orders and payments. Additionally, it includes the Purchases module

The Odoo system has tools to perform validation of invoices and ensure that they match the requests submitted.

Suppliers

Debit notes

Purchase orders

Suppliers bonds

Expense invoices

Supplier price lists

Purchase invoices



# Services provided by the system

05

## BEST IN ERP

### Inventories

The inventory module in the Odoo system (Best in) provides many important features for effective inventory management.

Among these features:

Control the addition and management of products

Assemble primary and final products

**Inventory Management:** The module allows you to manage inventory accurately and effectively, which helps to improve the planning process and forecast needs.

**Movement Tracking:** The module helps you track the movement of items within the inventory, such as adding, removing, and transfers, which makes it easier for you to monitor the movement of items and ensure their availability at the required times.

**Cost Control:** The module helps you determine costs for each item in inventory, such as total cost, purchase cost, and storage cost, making it easier for your management to make strategic decisions about inventory management

**Reports and Statistics:** The model provides you with comprehensive reports on stock inventory and movement, in addition to statistics on inventory items and their prices.



Warehouses

Locations and shelves

Measurement units

Categories of products

List of products

Collection of items

Inventory settlement

Dismantle items

### The Accounts

The accounts module in the Odoo system has many advantages, It helps to manage accounts and finances in an integrated and effective manner.

The module includes creating invoices, managing payments, expenses, and revenues. It also allows creating various financial reports to analyze profits and losses.

The module also makes it easier for users to track the movement of funds within the company, and to conduct settlement between different accounts.

All in all, the accounts module in Odoo is a powerful tool for managing finances in any company.

Credit notes

Debits notices

Fund inventory

Cost centers

Accounts tree

Bills of exchange

Receipt

Accounting daily entries

Bank settlement

Transfer bonds





# Services provided by the system

06

## BEST IN ERP

### Customer Management CRM

The CRM module in Odoo provides many useful features for companies, as it helps to better organize and manage the company's relationships with customers.

Among these features:

**Contact Management:** The CRM module allows you to add new contacts and update existing ones.

**Track customer interaction:** CRM helps keep track of all interactions with customers, including calls, emails, and meetings.

**Opportunity management:** CRM helps organize sales opportunities and updates the status of each opportunity.

**Reports and Statistics:** CRM provides reports and statistics on sales activities and performance of sales teams.

**Planning sales tours:** CRM contributes to planning sales tours to increase their chances of success.



Customers

Sales teams

Types of activities

Workflow chart



# Services provided by the system

07

## BEST IN ERP

### POS ( Point of Sale)

POS Module in Odoo System (Best in)

It provides many advantages; it allows users to manage sales operations easily and effectively.

It includes some of the following advantages:

**Ease of use:** The user interface is designed in an easy and simple way to facilitate the selling process.

**Issuing electronic invoices** that conform to the specifications of the Zakat, Tax and Customs Authority

**Inventory accuracy:** Inventory is automatically updated when a sale is made, ensuring accurate inventory management.

**Flexibility in payment:** The POS system includes multiple payment options, such as cash, credit cards and shipping, which makes the purchase process easier for customers.

**Comprehensive reports:** The POS system includes comprehensive reports on the sales process, such as financial reports and inventory reports, making it easier for business owners to make strategic decisions.



Requests

Sessions

Payments

Customers

products

Order reports

Sales details

Price lists

product categories

Payment methods



# Services provided by the system

## BEST IN ERP

### HR ( Human Resources )

The HR module in Odoo has many important features that make it an ideal choice for managing human resources in companies.

Among these features: managing employees, salaries, attendance and leaving, and creating detailed reports on performance and progress, and Analyzing data to improve recruitment and personnel management procedures. This model also helps in facilitating the recruitment process and managing employee files.

In addition to updating records of salaries, vacations, and end-of-service benefits in all their cases, according to the labor system in the Kingdom of Saudi Arabia

Employees

Recruitment

Work leave

Ratings

Approvals

Expenses and expenses

### Project Management

The project management module in Odoo has many advantages. It helps to organize and manage projects effectively and smoothly. It also provides many tools and features that make it easier for the user to accomplish his tasks efficiently. Among the most prominent features of this module:

- 1 Create tasks and set their dates and priorities.
- 2 Define responsibilities for each task and update their status.
- 3 Create a project schedule and update it periodically.
- 4 Estimating the costs required to complete the project.
- 5 Estimate the time needed to complete each task.
- 6 Add notes and comments to tasks.
- 7 Send team reminders of deadlines to complete tasks.

"In general, this model helps in improving the efficiency of teams in managing projects, and also ensures the quality of performance and the completion of the project on time"

List of projects

Project phases

To do list

Types of activities

Project ratings

Task analysis

User tasks



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INNOVATIVE SOLUTIONS



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